



Timeline Overview

Phased Implementation

1. Pre-Disposal Phase

- WCG initiates a Request-for-Proposal (RFP) process.
- Evaluation and conditional award subject to regulatory compliance and Cabinet approval.

2. Disposal Phase

- Developer signs Sale and Development Agreement (SADA).
- Land transfer and payment are **delayed until practical completion** of social housing and public infrastructure.

3. Construction Phase

- Subdivision of land into two erven.
- Development of social housing, retail, commercial space, and public amenities.

4. Transfer Phase

- Upon completion, developer pays the escalated purchase price and takes ownership.
- Sectional title registration and transfer to SHI and other stakeholders.



Budget Overview

Key Financial Elements

- **Residual Land Value:**
 - Used to determine the developer's purchase price.
 - Escalates annually until transfer, ensuring value retention.
- **Funding Sources:**
 - Open market unit sales (primary revenue stream).
 - Public subsidies and grants (for social housing).
 - Developer investment (for commercial and retail components).
- **Financial Feasibility:**

- Positive Residual Land Value confirms viability.
- Cross-subsidisation model supports delivery of 47% social housing.
- Flexibility built into procurement to adjust social housing proportion if needed.
- **Risk Buffer:**
 - Residual Land Value provides headroom for unforeseen costs or grant shortfalls.